



Business Development Committee Agenda

Tuesday, June 23, 2015 10:30 AM City & County Building, Room 391

Committee Members: Nevitt, Chair; Brooks, Vice-Chair; Brown; Faatz; Lehmann;
Ortega

Committee Staff: Debra Bartleson

For information on public comment procedures go to denvergov.org/CommitteePublicComment

Presentations

- 1. Briefing: Alameda Square**
Jeff Romine, Office of Economic Development

Bill Requests

- BR15-0448** **[Approves](#) an air service incentive agreement with Volaris in the amount of \$1 million for their new flights to Guadalajara which were initiated on 7-7-14. Volaris qualifies for an operational incentive which will refund landing fees and international passenger fees for the first two years of the Denver-Guadalajara service operating at Denver International Airport (201521399-00).**
Laura Jackson, Denver International Airport

- BR15-0449** **[Approves](#) an air service incentive agreement with Volaris in the amount of \$1 million for their new flights to Chihuahua which were initiated on 7-12-14. Volaris qualifies for an operational incentive which will refund landing fees and international passenger fees for the first two years of the Denver-Chihuahua service operating at Denver International Airport (201521397-00).**
Laura Jackson, Denver International Airport

- BR15-0454** **[Approves](#) a contract with KPMG Corporate Finance, LLC in the amount of \$2 million through 6-21-18 to serve as the financial advisor to Denver International Airport regarding the Great Hall request for proposal (Terminal RFP) development, proposal evaluation, and negotiation process (201520619).**
*Kim Day, Executive Director, Denver International Airport;
Bhavesh Patel, Eric Hiraga, Julie Weinberg, Denver International Airport*